

A low-angle, upward-looking photograph of several tall skyscrapers in a city, likely New York City, with a street light pole in the foreground. The sky is overcast and grey. The buildings are made of concrete and glass, with many windows visible. The perspective creates a sense of height and scale.

OPTIMA

LAW CHAMBERS

CORPORATE PROFILE

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STATEMENT FROM THE MANAGING PARTNER

In its Ten years short history of existence, Optima Law Chambers has managed to prove its commitment to professional excellence in all areas in which we practice. Faced with the growing world of competitive economy and increasing demand for quality legal services, OPTIMA is keen to respond to the needs of its clients in a most efficient way possible.

With a view to maintaining professional excellence Optima Law Chambers has opted to specialize in a few areas of practice and from inception we have implemented capacity building plan for our staff and associates in our areas of specialty.

In a Firm governed by a commitment to teamwork and advancement of institutional achievements, a mission of broad and deep services to our esteemed clientele including a focus on the authentic advancement of the rule of law is an essential part of our loyalty to the profession and to the legal system.

The institutional opportunity and responsibility of the Firm are as critical to our character as the professional achievements on behalf of our paying clients that give us financial strength. We hope that, as our national reach extends further and deeper, each lawyer in the Firm will look for new and creative ways to increase our contribution to serving and improving work of our clients and quality of legal profession in Tanzania.

Our underlying responsibility is to serve professionally, effectively and at affordable cost.

Patricia P. Mbosa



OUR FIRM

Optima Law Chambers is a fast-growing law firm in Tanzania providing comprehensive legal services. Within 10 years since establishment, the firm has expanded both in practice and experience in serving its clients both in and out of the country; advising clients on innovative and complex transactions and representing them in litigation, arbitration and regulatory proceedings has been amongst our priorities at Optima Law Chambers. Our goal is to be our clients' best partner. We put our client at the centre of everything we do and partner with them to deliver truly innovative solutions.

With lawyers who have more than ten years' experience in field we have worked with international law firms, multinational companies and well recognised experts in their areas of practice, we are dynamic, entrepreneurial and leaders in our specialist areas. The firm undertakes work for public and private companies, corporate investors, governments, financial institutions, foreign law firms and international consultancy firms. Partners of the firm are frequently called upon to serve as resource persons at local and international seminars and workshops, in our various areas of expertise.

A distinguishing attribute of the firm is its dedication to providing a value-adding, solution-orientated service to its clients. Optima Law Chambers specialises in top level Commercial Transactions, Commercial Litigation, Public Sector and Administrative Law, Employment Law, Property Law and Conveyancing, Insolvency and Estates, Insurance Law as well as Personal Injury, Medical Negligence and General Litigation.

At Optima, we believe in looking after our clients' legal health by mastering their business and the environment in which they operate. In this way we are able to partner with our clients in pursuing their strategic imperatives while assisting in steering them away from the legal challenges encountered in the ordinary course of business.

The firm has succeeded in bringing together experience extending over a decade and quality legal expertise. In light of this recognised success, we are a major adviser to both the public sector and the corporate world. We are able to bring a world of experience gained from our advisory role in the public sector to the corporate world and, in so doing, ensure that the latter attains and maintains legal health, given the respective regulatory environments in which their businesses operate.

Optima's approach is built on a wide-ranging and inclusive perspective of each business, its strategies, subtle differences and market risks, that are unique to every client. We also think beyond the law by offering solutions, through our lawyers who are multi-disciplinary, to help clients realize their strategic goals, grasp business opportunities and create value for their stakeholders.

Our seamless fusion of sector expertise, practical commercial stance and in-depth regional understanding provides a unique perspective in solving complex and diverse commercial issues our clients face.



OUR CORE VALUES

Our work is constantly guided by the quest to fulfill **PEACE** Values namely **P**rofessionalism, **E**thics, **A**ccountability, **C**ustomer satisfaction, and **E**fficiency

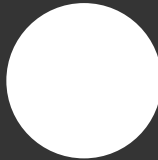
P



PROFFESIONALISM

At Optima Law Chambers we take law both as a profession and business. We firmly believe, and this has been so proved in our relatively short stint of practice as a firm, that we can better serve our clients, the community, and interests of justice and at the same time make profit. We are therefore committed to building a better profession, and look forward to realizing this vision with partners in the legal fraternity.

E



ETHICS

We are ever committed to live up to a high standard of ethical practice and it is our resolve to take a lead in showing that professional ethics must come before any consideration for monetary gains.

A



ACCOUNTABILITY

It is our commitment to make sure that all Optima Law Chambers, associates and staff members lead by examples in terms of being responsive to the needs of our legal service consumers. We have taken it upon ourselves to use every means available to promote professional accountability in the entire legal fraternity

C

EFFICIENCY

The decade long experience of Optima Law Chambers partners in serving clients has made us pretty aware of the magnitude of anguish some clients have to go through as a result of delayed legal solutions. Optima Law Chambers partners are committed to play their part whenever possible to ensure speedy realization of solutions for our clients.

E

CUSTOMER SATISFACTION

To honor trust of our clients, we constantly strive to work to their maximum satisfaction. To this end we have structured our work processes and procedures in a way that keeps our clients abreast with our professional work. Our lifelong commitment is to always take an action that guarantees the ultimate and best interest of our client. To us this is the only way we can boast of guaranteeing our clientele a true value for money.

OUR VISION, MISSION & VALUES

OUR VISION

To be a premier law firm commanding trust, respect and everlasting professional relationship from clients globally.

OUR MISSION

To provide effective and innovative legal solutions to our clients in a time bound manner adhering to internationally acceptable standards of quality.

OUR VALUES

To attain professional excellence.
To always act with fairness, integrity, ethics, diligence and social responsibility.
To have passion to resolve clients' problems and exceed clients' expectations.

OUR CORE COMPETENCE

Within 10 years of its establishment, Optima Law Chambers has successfully penetrated the legal market and has secured itself a bunch of impromptu and longtime retainer clients all with diverse background and undertaking. Optima's clients range from multinational corporations, local corporations, SMEs, International NGOs, Local NGOs, Government Institutions and individuals.



AREAS OF PRACTICE

1. LITIGATION

We are doing litigation at all court levels and quasi judicial tribunals. Our team comprises of experienced litigious advocates who have significantly contributed to the development of contemporary jurisprudence in Tanzania

We defend as well as prosecute a wide range of litigations including civil, high level criminal charges including but limited to money laundering, illicit drug trafficking, tax evasion among others.

Our litigation team is adept in effectively handling following categories of cases:

- Civil Litigation including recovery cases;
- Corporate Litigation; and
- Criminal Litigation

We handle litigation arising out of following:

- Civil Suits, including recovery suits.
- Corporate & Commercial Disputes.
- Contractual Disputes.
- Consumer and Service related disputes.
- Trade Mark/ Patent/ Copyright/ Design Infringement.
- White Collar Criminal Matter including fraud etc.
- Dispute resolution in various judicial and quasi-judicial tribunals and other adjudicatory bodies.

Our litigation team regularly handles a variety of issues ranging from recovery of payments, consumer laws, employment law, product liability, medical negligence, environmental litigation, construction disputes, disputes involving contracts and property, IP-related litigation including trade secrets and brand protection on the internet, infrastructure and telecommunications.



2. COMPANY SECRETARIAL SERVICES

Our Corporate Department is manned by seasoned and well experienced and connected corporate lawyers. Under it we offer the following services; company formation, statutory filings, change of company particulars, amending accounting reference dates, declaring dividends, advice on corporate governance, registrar services (maintaining statutory registers), board secretary services, acting as a company's registered office, filing all necessary statements, accounts, forms, returns and resolutions on public record/registers, advising and assisting with tax compliance obligations and company liquidation services.

3. MINING LAWS

Optima Law Chambers has adequate competences in mining business undertakings and it is increasingly specializing in this area in terms of rendering legal opinions and processing for acquisition of mineral rights, conducting searches, effecting assignments and transfers etc.

Basing on our rich experience and background in the extractive industry, we provide top notch legal services to mining companies and their suppliers along the mining value chain. Legal support services have become so important to mining companies especially with the tightened compliance noose and the changing legal and fiscal regime existing in the EAC region. Moreover, we do offer legal support services to non-state actors working for transparency and accountability in the extractive industry as well as the industry regulatory bodies.

4. DISPUTE RESOLUTION

We have taken a high road in adopting an anti litigation strategy in which case its partners are skilled in bringing parties to a dispute together and try as much as possible to rekindle the dwindled relationship between respective parties by ironing out controversies thereby forging an understanding between the parties for better business environment.

5. CORPORATE SERVICES

We provide a wide range of services in the field of corporate and commercial sector in forms of rendering researched opinions, incorporating new companies, joint ventures, mergers and acquisitions acting as company secretaries to facilitate lawful running of corporate businesses relating to meetings and passing of resolutions. acquisitions and various other corporate issues.

6. EMPLOYMENT AND LABOUR RELATIONS

We provide legal opinions on various labour issues so as to bring about hale and hearty industrial relations as well as protecting interests of our clients under employment contracts. In this regard we are available to advise corporate employers on the best way to comply with statutory requirements and avoid costly industrial disputes. Our lawyers have wealth of experience in successfully defending employers and in a number of expensive litigation.

Optima's Employment-Labour Laws practice covers broadly the Preparation of Work Regulations / HR Manual / Staff Handbook / Standing Orders: Drafting and documentation of conditions of service, social benefits, rules and regulations, code of ethics, disciplinary and grievance matters, leaves, benefits and various other policies.

Conducting Audit / Due Diligence/ Compliance Review of Labour Laws: Inspection of records, highlighting discrepancies and advising remedial measures.

Preparation of Employees Code of Conduct, Sexual Harassment Policy, Drafting a policy/ manual/ code of fair ethics and good conduct applicable to employees at workplace and outside workplace for strengthening the image/brand of the company and minimizing the risk of violation of the applicable laws.

We also advice companies on:

- Social Security and Insurance Benefits
- Severance and Retrenchment Laws
- Contract Labour and Regulations
- Trade Union Laws and related
- Workplace accident and fatal accident compensation Laws



7. BANKING AND FINANCE

Optima Law Chambers serves its clients in the area of banking and finance transactions. We have reputable experience in providing legal services with regard to securitization including conducting due diligence, drawing, reviewing and perfecting security documents. We undertake debt recovery procedures for our clients

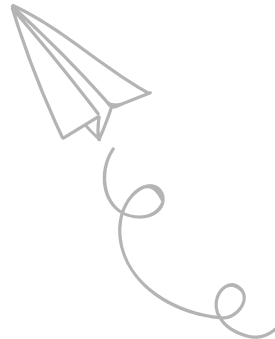
8. MERGERS & ACQUISITION

Optima and its partners have acted for Tanzanian and multinational corporations on all legal and regulatory aspects of Mergers and Acquisition.

Our Firm offers a core team of professional experts comprising of considerably experienced lawyers, chartered accountants and company secretaries who are dedicated to provide expected level of professional services on a timely basis.

Our M&A Practice Group is well adept in handling the following important aspects of M&A transactions for its clients:

- Due Diligences
- Risk Identification, Analysis & Mitigation
- Approvals
- M&A Documentation
- Closing of M&A Transactions
- Transaction Taxes and Stamp Duty Advice
- Post-Closing Activities & Compliances
- Management & Operational Support



9. CONVEYANCE

Optima Law Chambers is also specialized in conducting due diligence inquiries, drafting instruments and effecting transfers in real estates as well as other assets. We have adequate competence in real estate and property a service which include Land acquisition, Partitioning, Change of use and subdivision. We offer timely opinion in various contentious and non contentious matters arising from this field.



10. TOURISM AND WILDLIFE LAWS

A particular specialty, we offer: Complete legal advice in structuring wildlife conservation companies. Representation before local and central government authorities for special tourism tax incentives, permits and authorizations.

11. TAX LAWS

We advised clients on Tax issues including but not limited to VAT, Income Tax. Capital gain Tax. Withholding Taxes. Customs and Excise Duties and Stamp Duty. Attending various tax dispute application and appeals before the tax Revenue Appeals Board. Tribunal and court of appeal.

Our Tax Practice effectively addresses disputes under both direct and indirect taxes nationally. We represent clients at all stages from assessments to administrative and appellate remedies to resolve disputes.

Our tax litigation practice draws effective synergies out of cutting-edge combination of court craft of counsels and tax planning and advisory skills of seasoned tax advisors. The Firm gets involved with clients from proactive planning and compliance stages and assists till dispute resolution stage. Our Firm's in-house tax counsels and chartered accountants have rich experience in handling national and multinational clients, their international structuring of transactions, their transfer pricing policies and documentation, their connected assessments and dispute resolution.

Tax efficiency, risk reduction, avoidance of tax controversy, and the successful resolution of an unavoidable dispute are goals that can best be met where the tax team possesses strong national and cross-border experience. We effectively and efficiently partner with our clients to meet these goals.

12. DEBT RECOVERY

We do assist our clients to collect debts from their clients in a coordinated, efficient and professional approach in the quickest time possible and still maintaining a rich and sound relationship between our client and his debtors. The recovery process is intended at converting a client's receivables into liquid assets as quickly and efficient as possible. The process follows a tripartite and well-planned procedure agreed between the client, our firm and the debtor. The process involves; analyzing the debt, assessment of the payment bottlenecks, agreeing of payment alternatives, setting commitments and timelines, debt collection or resorting to alternative legal measures in case of default.

OUR AFFILIATIONS

Optima Law Chambers works in partnership with carefully selected law firms across the East African Region. The impetus of working with partners across the region is aimed at, inter alia, providing our valued clients with diverse and rich professional knowledge and legal expertise of our partners, as well as delivering timely services and support at the minimal costs possible. The long-term vision of this partnership is to merge into a bigger regional law firm to serve our clients wherever they are in the region. This means that our clients do not need to retain other law firms where we have a partner. Optima Law Chambers serves you at home and away from home across the region!



MEET OUR TEAM



Optima Law Chambers is made up of five motivated individuals. Among those, three belong to a core technical team and two make up a support staff. The technical staff comprises of three duly registered advocates standing as Law Partners of the firm. A team of support staff is made up of one Office Management Secretary who also serves as front desk officer and a Law Office Clerk. All partners and staff work as a team and on complementary basis. The Firm is headed by the Managing Partner who provides overall leadership to the team and serves as chief spokesperson closely assisted by other partners.

ADV. PATRICIA PIUS MBOSA ESQ



is an Advocate of the High Court of Tanzania and a Managing Partner at OptimaLaw Chambers. Patricia graduated her first Bachelor of Law Degree in 2008 at Tumaini University followed by Post-Graduate Diploma in Legal Practice in 2010 at Law School of Tanzania. In 2014 She got LLM in Procedural Law and International Legal Practice from University of Dar es Salaam.

With her background in Human Rights and Constitutional Law and over 10 years of experience in implementing social justice programs one being conducting strategic litigation to promote and protect women and children economic rights in matrimonial and probate cases, she garnered a rich and seasoned experience in strategic litigation, national level law reform advocacy and lobbying, research and publication, social justice and developmental project development and implementation. Her long serving term in legal spectrum Patricia has mastered expertise in all Legal aspects being Civil or Criminal Law, from Commercial Laws, to Administrative Law, Land Law, International Law, Legal Ethics/Research/-Theory, Family Law, Labour Law, Advocacy Skills, Tort Law, Media Law, and Law on Arbitration.

Before joining Optima Law Chambers in 2012, Patricia had a long experience in sharpening her skills to climb up the ladder up to where she is now, for instance; she worked as an intern in various offices from 2007 to 2011 at Waryuba Advocates Chambers, Kings Law Chambers, Kisutu Resident Magistrate Court and Legal and Human Rights Centre as Legal officer Volunteer.

Patricia Pius Mbosa is a committed member of Tanganyika Law Society (TLS) East Africa Law Society (EALS) as well as Tumaini University Law Society (TLS)

She has a sharp and inquisitive mind which separates her from many at her age in the legal field, this triggered her desire to do more research and write about them, to the moment Patricia has written two unpublished research namely: Mbosa, P.P. (2005), The Role of Enforcement Organs in Relation to Female Genital Mutilation in Tanzania, Unpublished Research Paper, Tumaini University, Iringa College.

Mbosa, P.P. (2016), Private Prosecution in the Criminal Justice System of Tanzania, Assessment of its Practice and Legal Challenges, Unpublished Graduate Essay, School of Law, University of Dar es Salaam.

Apart from that Ms. Mbosa speaks and writes fluent English and Kiswahili and speaks simple Latin and French.

Optima Law Chambers, is in safe hands with such a leadership material, focused, skilled, talented and committed Managing Partner, at Optima Law Chambers we are proud to have her on board



SAMWEL ERNEST MANGESHO ESQ.



Samwel Mangesho is an Advocate of High Court and Partner at Optima Law Chambers. Got his first Bachelor of Laws Degree (LL.B Hons) in 2007 at Tumaini University in Iringa and later Post Graduate Diploma in Legal Practice at Law School of Tanzania (University of Dar es Salaam)

Mr. Mangesho not only an expert in legal matters but his expertise extends further to being a guru in banking and financial laws as he is a dedicated banker cum lawyer with a solid ten years of experience from different financial institutions ranging from Legal, Human Resources, and Special Assets Management (Recovery) departments, with extensive knowledge and skills in handling litigation affairs, recovery of bad debts, securities and documentation, company secretarial matters, industrial relations issues, drafting/reviewing of different contracts hence; Mr. Mangesho is well conversed with underlying institutional/regulator's policies and procedures, as well he is a very committed asset in providing top-notch services that exemplifies the Firm's values, culture, vision

Mr. Mangesho has a very interesting and rich career path, where he had had experience which made him who he is today, through which he had managed several positions and climbed the ladder up; his career started in October, 2007 as Legal officer at Makoa Law Chambers (Advocates) then moved to INTERNATIONAL LABOUR ORGANIZATION (I.L.O), Office for United Republic of Tanzania, Kenya, Uganda and Somalia as Administrative Clerk Department of Finance and Administration in 2009.

Mr. Mangesho, in March, 2010 he had a change of scenery and entered the corporate world only to land into banking sector, and his first Banking job was with NATIONAL BANK OF COMMERCE LIMITED at Legal and Company Secretary Department

where he was a Legal Counsel Documentation where he climbed to other positions within the bank to Human Resources Department as Human Resource Operations Supporting Officer up to March 2014 where he joined KCB BANK TANZANIA LIMITED in a Legal and Company Secretary Department with a Legal Manager-Litigation position in which amongst other duties he was tasked to recovery of bad debts through relevant platforms such as settlement and restructuring from the pending litigation cases as well as Involved in strategic management of external lawyer's performance including recommendation for appointment, termination, distribution of instructions and setting of performance review meetings.

In March, 2016 Mr. Mangesho joined COMMERCIAL BANK OF AFRICA (TANZANIA) LIMITED at Legal and Recovery Department where he served in various position such as Legal & Recovery Manager, Acting Head of Recovery, and in June 2020 was upped into Special Assets Management Department/Unit as Recovery Manager where he was Leading the Loan Recovery Unit under Special Assets Management Department of both Corporate, Business Banking (SME), Personal Banking, Credit Cards and IPF credit facilities until July, 2020 where Rejoined NCBA Bank Tanzania Limited as Senior Manager Loan Recovery where his duties to mention a few were to provide analytical leadership to managers and officers working under Loan Recovery Management Unit hence monitoring and delegating appropriate duties to members in the team.

Notably Mr. Mangesho has permanent professional affiliation with:
Tanganyika Law Society (Membership since 2010).
East African Law Society (Membership since 2010).
Iringa University (Formerly, Tumaini University, Iringa University College) Law Society Alumni

Mr. Mangesho is a priceless asset to Optima Law Chambers, where his long experience in banking and financial laws, negotiation and litigation skills plus wide networking with banks and other financial institutions has brought such a leader within the firm.

RICHARD EUSEBIO SALEKO, ESQ



Mr. Saleko is Partner at Optima Law Chambers with over 10 years' experience in banking and commercial laws, he is an Advocate of High Court and its subordinate courts thereto; Mr. Saleko has had his LL.B in 2009 at University of Dar es Salaam and thereafter attended Post-graduate Diploma in Legal Practice at Law School of Tanzania at University of Dar es Salaam in 2011.

Mr. Saleko's way up in career started in 2009 when he joined Kings Law Chamber as legal officer, from there he opted for corporate and joined the National Bank Of Commerce's Legal department as Legal Officer Securities Documentation Unit in June, 2010, later in December 2010 he shifted to Legal Officer Recoveries under Directorate of Retail and Commercial Credit until 2013 when he left and joined NIC Bank Tanzania Limited where he served various position such as Manager-Recoveries, Acting General Manager Credit Operations and as a Head Of Legal & Recoveries where among the responsibilities he had, Mr. Saleko was a Legal advisor of HR department also assist handle all labour cases filed by staffs terminated by the bank, to oversee the recovery unit of the Bank in liaison and consultation with Credit Operation Manager, Head of credit risk and external legal advisors

During his tenure Mr Saleko succeeded in handling various bank related cases including but limited to fraud, unfair terminations case, smooth recovery of debts and had built a healthy and wide network with the right partners in and out of the country meanwhile maintain his affiliation with professional association such as Tanganyika Law Society and East Africa Law Society where is a permanent member

Mr. Saleko with his over 10years experience in conflict resolutions, skillful negotiation tactics and banking and financial laws he has shown his indispensable skill-se that Optima Law Chambers is honored to have him on the team.

WHY CHOOSE OPTIMA LAW CHAMBERS

We practice law with the primary focus on making a difference to the people and businesses we act for because we care about them. We want every business and individual we act for to succeed and flourish.

The attorneys at our firm have more than 36 years of combined experience. We have successfully represented hundreds of clients and multiple generations in various legal matters,

Our goal is to help clients avoid the difficulties, delays and unnecessary expenses they could face. We are compassionate, but thorough with our clients, and we keenly listen to their concerns and answer their questions.

We are available to our clients every step of the way and are available when they need us. We know the questions to ask clients so that they don't feel put on the spot due to lack of familiarity with the law.

With us you are guaranteed a **QUICK AND ACCURATE SOLUTION, SMOOTH PROCESS** and **COMFORT ZONE**

OUR CLIENTS



minajo
FINANCE LIMITED



MTCC
MTWIVILA TRADERS
&
CONSTRUCTION COMPANY



NEFALAND HOTEL



Vantage
We go beyond



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